

POSTING DATE: June 30, 2017



JOB OPPORTUNITY

Corporate Relations Manager

Businesses Ending Slavery and Trafficking (BEST) is a non-profit organization with a mission to align and equip leaders to use the power of business to prevent human trafficking. BEST is a young start-up that aims to build the capacity of businesses to become socially responsible and sustainable on the issue of human trafficking. For more information about the organization's history and impact, please visit our website at www.bestalliance.org.

BEST is looking for a Corporate Relations Manager. This is a newly created position will recruit new businesses to partner with BEST through our corporate giving opportunities and other our programs. You will promote our programs and online training in order to increase the number of participating employers. As business leaders learn about the issue of trafficking through our programs, they are frequently inspired to donate to BEST. The Corporate Relations Manager will find ways to develop more strategic relationships and enable businesses to participate in ways they find most impactful. The ideal candidate is highly relational, independent, able to prospect new corporate donors/partners, eager to build new networks, and highly effective at sales.

Responsibilities

- Build a more robust corporate sponsorship program and recruit businesses to participate.
- Secure gifts from individuals and organizations in the corporate sector.
- Identify prospective corporate grants, which will be submitted by a grant writer.
- Recruit new employers with operations in Washington state to adopt policies and practices to prevent sex trafficking, to purchase online training, and to provide employment opportunities for survivors and communities at risk.

Required Skills & Capabilities

- Unequivocal commitment to the BEST mission and vision
- Communicates professionally and passionately with a wide and diverse range of stakeholders
- Two or more years of successful experience in fundraising.
- Proactive and able to work independently with limited management oversight
- Intelligent, learns quickly, and adapts easily to new situations.
- Excellent follow-through and problem solving skills.
- Bachelor's degree from an accredited college or university is required.
- Excellent oral and written communication
- Experience in corporate sales is strongly preferred.

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Position Details

- 25-35 hours/week with a flexible work week and flexible leave plan
- Salary range: \$22-33/hour + performance-based bonuses, depending on experience
- Position is based in Seattle and may involve some travel within the US
- Attendance at occasional weekend and evening events is required
- Position reports into the Executive Director

To Apply

Please submit a resume and a cover letter to admin@bestalliance.org. BEST will receive applications until the position has been filled.

BEST provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or gender.